

**The Cooperative Finance Association, Inc.**  
**Fiscal 2017 Fourth Quarter Report**  
**Unaudited (in thousands)**

<u>Balance Sheets As Of:</u>	<u>8/31/2017</u>	<u>8/31/2016</u>	<u>8/31/2015</u>
Loans	\$381,830	\$343,480	\$317,353
Less allowance for loan losses	(5,664)	(4,980)	(4,891)
Net loans	376,166	338,500	312,462
Cash	510	310	581
Accrued interest receivable	6,868	5,694	5,060
Investments in cooperatives	9,396	8,950	8,522
Other assets	2,300	1,168	1,327
Total assets	<u>\$395,240</u>	<u>\$354,622</u>	<u>\$327,952</u>
Credit facility	\$330,500	\$291,500	\$265,200
Draft clearing and guarantee deposits	2,104	2,328	3,573
Accrued interest payable	786	522	407
Patronage payable and other liabilities	5,347	4,672	4,505
Total liabilities	338,737	299,022	273,685
Members' equity	56,503	55,600	54,267
Total liabilities and members' equity	<u>\$395,240</u>	<u>\$354,622</u>	<u>\$327,952</u>

<u>Operating Statements</u>	<u>Budget</u>		
<u>Fiscal Year to Date Through:</u>	<u>8/31/2017</u>	<u>8/31/2017</u>	<u>8/31/2016</u>
Interest income	\$16,660	\$15,814	\$14,506
Interest expense	(7,064)	(6,017)	(5,301)
Net interest income from portfolio	9,596	9,797	9,205
Provision for loan losses	(762)	(1,260)	(378)
Other income	678	672	498
Operating income	<u>9,512</u>	<u>9,209</u>	<u>9,325</u>
Employee costs	(3,553)	(3,620)	(3,502)
Professional expenses	(547)	(581)	(516)
Administrative expenses	(376)	(370)	(345)
Customer relations costs	(204)	(239)	(186)
Other operating expense	(699)	(678)	(504)
Operating expense	<u>(5,379)</u>	<u>(5,488)</u>	<u>(5,053)</u>
Net operating income	4,133	3,721	4,272
Patronage refunds/other adjustments	2,134	2,165	2,106
Income taxes	(135)	(102)	(121)
Net income	<u>\$6,132</u>	<u>\$5,784</u>	<u>\$6,257</u>